

Contract Vehicles

PRIME

- ★ GSA IT 70 Schedule (54151S)
- ★ GSA 54151HACS SIN
- ★ GSA 518210ERM SIN



ZEN STRATEGICS

(SBA "8a" certified)

SUB

- ★ SBA CIO Cloud Engineering Support BPA
- ★ DHS SEAD - Services to Enable Agile Delivery
- ★ CIO-SP3 (SB & 8a)
- ★ NOAALink SB
- ★ DHS PACTS II – FC1 & FC2
- ★ DISA ENCORE III

Strategies Elevating Your Business Posture

Zen Strategics is an emerging markets management consulting firm that offers a unique, innovative, and analytical approach to the crucial & current challenges faced by government agencies in the realm of cyber, data, help desk & cloud security. Our approach to delivering leading edge enterprise security solutions is to use continuous monitoring & automation, in effectively & efficiently migrating the legacy, “point-in-time bolt on” enterprise security risk to a “near real-time” risk management and situational awareness. Our consultants are certified IT security experts (CISSP, CISA, CISM, Security+, CEH, GIAC) with experience in leveraging standardized methodologies and tools to secure the enterprise.

FOCUS AREAS

- Continuous Monitoring & Network Security
- Enterprise Security Compliance & Assessments
- Risk & Vulnerability Management
- Risk Metrics & Dashboards (as a service)
- Risk Mitigation & Remediation (SIEM)
- Security Engineering & Malware Analysis
- Records Management
- Cyber Advisory Services
- Cloud & Infrastructure Security
- SOC & Tiered Support Services
- Security Policy & Governance
- Threat Intelligence & Incident Response

CORE CAPABILITIES

- Cyber Security - Strategy & Operations
- FedRAMP & Cloud IV&V
- Mobility & Data Analysis
- Program Management & Corporate Strategy
- Cyber Product Acquisition
- Controlled Unclassified Information (CUI) Governance, Implementation & Assessments
- Market & Competitive Analysis
- Systems Engineering (SDLC)
- Telecom (Public Safety, Interoperability, LTE)
- Strategic Alliances
- Mergers & Acquisitions (Due Diligence)
- Product Company Partnerships
- Service & Help Desk Support

CLIENTS

Government

- Pension Benefit Guarantee Corporation (PBGC)
- Department of Education (DoEd)
- General Services Administration (GSA)
- Housing & Urban Development (HUD)
- Department of Labor - OCIO
- DHS NPPD Federal Network Resilience (FNR)
- DHS Science and Technology Directorate (S&T)
- Small Business Administration (SBA)
- Federal Communications Commission (FCC)
- Department of Commerce (NOAA)
- Department of Energy – Environmental Management (EM)

Commercial

- FREDDIE MAC
- LOCKHEED MARTIN
- SIEMENS
- CISCO SOURCEFIRE
- HYPORI
- FORESCOUT
- REDSEAL NETWORKS
- BLUECOAT NETWORKS
- RES SOFTWARE
- EQUINIX

Proven Past Performance

Trusted Advisors for your Secure Enterprise, Cloud Infrastructure & Data Management needs

Zen Strategics diverse clients are decision-makers and technologists, program managers, executives, policymakers, and budget officers seeking tangible benefits for developing, delivering, and managing technology-based solutions that enable and sustain their operational excellence. We understand the compelling forces to fulfill government mandates and achieve mission success, as well as the discipline needed to make it happen under time and budget constraints and serves as a trusted advisor to the clients.

A Representative Sample of Work Performed

Controlled Unclassified Information PMO (NIST 800-171 & CMMC compliance)

Department of Education

As the Prime Contractor leading the effort encompassing management, planning, implementation, and administrative support for the Department's Controlled Unclassified Information (CUI) & Information Management Program. The key services sought include:

- Planning and implementing a Department-Wide CUI Program with help desk & contact center support services feature Ensuring all
- departmental CUI practices are consistent with law, regulation, or government-wide policy
- Developing internal mechanism to promote consistent CUI related practices & also supporting the department Records Management needs
- Ensuring ED personnel are properly trained in practices related to CUI & responding to general email inbox inquiries

CIO Cloud Engineering and Microsoft Azure Support

Small Business Administration

As a major subcontractor providing support to SBA OCIO via Cloud and infrastructure architecture engineering, cybersecurity architecture and engineering, mobility engineering and operational support services. Primarily supporting activities for SBA's datacenter to Azure cloud migration.

CISO Handbook Support & Security Operations as a Service (SOCaaS) Research

General Services Administration

As a subcontractor and lead cyber subject matter expert, led the effort in collaboration with OMB/GSA to architect the one and only CISO handbook that serves as guidance for executive personnel stepping into the Federal Agency Cyber Security role. It can be downloaded here: <https://www.cio.gov/ci-so-handbook>. Currently supporting cybersecurity operations modernization planning research initiative for GSA/OMB.

Continuous Monitoring

DHS NPPD Federal Network Resilience (FNR)

Managed & led the strategic evolution of FISMA security metrics (CIO) and architected the Continuous Diagnostics and Mitigation (CDM) initiative, for DHS NPPD that has a direct impact on cybersecurity for agencies & enterprises mandated to implement it. Effort includes collaborating with federal civilian agencies to assess cyber capability performance, compiling metrics, reviewing cyber products, conducting analytics for agency cybersecurity posture assessments, and supporting metrics review process via Cyberscope and Cyberstat.

Enterprise Security

Various Fortune 500 Federal System Integrators

Provided comprehensive strategic & technical expertise to various SI's for building the security "stack" with the best ROI & compliant with NIST & Federal architectural standards. We advised on selection of best COTS products and helped integrating the disparate outputs to de-duplicate & normalize the data (SCAP compliant) to be fed into tiered dashboards, eventually creating a system that displayed the risk posture in near real time.

A&A and ISSO as a Service with CSAM expertise

PBGC, SBA, Census, NOAA, DHS

We provided/are providing security engineering support for the security controls assessments (SCA) services, oversight of the entire SCA project, the project management, development of documentation, and scheduling of tasks for General Support Systems (GSS). We also helped develop System Security Plan (SSP) & resolved Plan of Action & Milestones (POAM&S). Some of the agencies leverage Agile Devops Methodology & need security assessments aligning with the sprint cycle. This is where they leverage the ISSO as a service model.

SIEM Strategy

Freddie Mac (CISO office)

Zen Strategics led the effort to select an insourced Security information and event management (SIEM) solution (Splunk) for one of the biggest housing mortgage lenders. Job involved understanding the gaps, based on a prior audit & identifying the appropriate solution using attributes based analytical approaches. Conducted analysis to insource the SIEM vs hosting it with an MSSP thereby identifying savings of \$1.8MM. We created a strategic approach to deploy the SIEM so as to prioritize & minimize risk and improve the cyber posture for the primary sites. Collaborated with the various groups responsible for IPS/IDS, & Firewalls to identify SIEM inputs.

Information Assurance

Federal Communications Commission (FCC)

Provided comprehensive support to the OCIO IT Security Program by ensuring Compliance, Program Management, Service Continuity, Security Architecture, and Security Operations services to ensure adherence of FISMA requirements. We assisted the agency's IT security community by utilization of various IT security tools and resources, such as Tenable Security Center, and XACTA.

NAICS – 541511, 541512, 541513, 541519, 541618, 541611, 541690, 518210

Optimal Risk - Improved Posture - Secure Enterprise

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